

WHAT TO EXPECT WHEN

BUYING YOUR HOME

Ready to buy your dream home in San Diego home, but not sure where to start?

Searching for your dream home is definitely exciting, but the gravity of this decision can add an element of stress.

This home will be with you for years to come, so you want to make sure your investment is both financially and logistically sound.

After all the hard work you've put in, the last thing you need is for improper guidance to delay your move, or worse, prevent you from buying your dream home.

I know what it takes to secure the right home for the right price.

There's no way around it... this is a BIG deal. That's why I've developed a proven system that provides you with an efficient and successful buying experience.

Taking into account your wants, needs, budget, and timeline, I provide a streamlined search to help you quickly identify the best available options. With the field narrowed, I provide you with the information and representation needed to make a wise investment.

You deserve to begin your next chapter with the satisfaction of knowing you found the perfect space to rest, work, and play—and with my help, you can!

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WHAT TO EXPECT FROM ME

1

Initial Phone Call

We will discuss your goals and how I work with clients. If it's a good fit, we will schedule your Strategic Home Search Consultation.

2

Strategic Home Search Consultation

In about 90 minutes, we will revisit your goals in detail and create a step-by-step strategy for finding and securing your ideal property. We will also discuss specifics of financing, legal paperwork, your timeline, and important market stats that may affect your search.

3

Next Steps

We'll begin with a tour of your desired areas to help focus your search. Once we've established a targeted search area, I'll employ automated alerts that immediately notify you of listings that match your predetermined criteria. Additionally, with my extensive local connections, I stay in the know about off-market and "coming soon" properties.

When we've found the right home, I negotiate fearlessly on your behalf to make sure that you're getting the best possible terms on the purchase of your new home.

CALL TODAY

FOR AN INITIAL CONSULTATION

858-431-6043

Tell me about your dream home! I'll answer your questions, and briefly cover my process for helping you through this exciting transition. If it feels like we are a good fit, we'll discuss the next steps from there.

SARAH WARD

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 **858-431-6043**